

At Comtec IPE, we work closely with our clients to understand their unique needs and then customise and source the solution to match. We take clients from the product concept stage to ongoing production by simplifying the selection of equipment and processes. Our expert team manages a project from start to completion and then offers ongoing production support, saving clients time and money, allowing our clients to focus on their core business.

Engagement

Our process includes four stages to take you from product conception to ongoing production, developed to deliver you results:

Stage 1: Analyse

We discuss your project with you, from as early as product conception, taking the time to truly understand what it is that you want to achieve. From this point we are able to review those needs and use our expertise, in conjunction with our partners, to tailor a solution.□

Stage 2: Recommend

In conjunction with our partners we develop a clearly defined scope of project, recommendation of equipment, suppliers and processes to match your requirement. Understanding today that financial factors are important, if required, we will also develop a price justification model, and finance costs for the project.

Stage 3: Implement

When you order from us we make sure that we project manage the requirements as they are detailed in the scope of supply. This normally includes: Planning; Site meetings; Procurement; Logistics; Installation & Commission; Training; Production verification & sign off and Feedback.

Stage 4: Support

Comtec IPE continues to support your production with factory trained technicians providing: Telephone support; Routine service; Maintenance service; Documentation, and Further training.

Philosophy

At Comtec IPE we focus on providing value to our customers. We set our goals to deliver a superior service to help deliver our clients with a competitive advantage in manufacturing. We believe in doing the right thing even if it may compromise our short-term profitability. We are willing to be sufficiently creative and flexible, but always operate under a high moral, ethical and legal standard.

The core values that drive us:

Integrity – We believe in the absoluteness of integrity and conduct all our internal and external relationships with honesty. We build trust by following the principle of always doing the right thing.

Relationships - We invest in relationships with clients, employees and partners with a long-term perspective and believe our success lies in their success.

Future - We invest in knowledge, technology and our employees to bring leading edge innovations and ideas to clients. We create sustainability through providing economical, environmental production options.